

The Quilt's VMware Convenience Pricing Program

Program Overview

The Quilt has a successful history of leveraging the collective purchasing power of its membership and authorized member institutions to purchase advanced networking technology and services at a lower cost. VMware is a global leader in cloud infrastructure and business mobility. In an effort to leverage its buying power for improved pricing for VMware and AirWatch by VMware solutions, The Quilt has entered into Master Service Agreements with Carahsoft Technology as a distribution partner for our consortium-based pricing program. This pricing program is available to all Quilt members and their Authorized Quilt Buyers. Details can be found at <http://bit.ly/Quilt-Carahsoft>.

World-Class Customer Support and Delivery

Carahsoft Technology was selected through a public bid process to identify a distribution partner that recognizes and appreciates the wealth of opportunities that exist through a constructive partnership with The Quilt and the research and education networking community.

Save Space and Optimize Performance

Virtualization allows IT departments to create a virtual environment at the workstation, server, or data center level. With this virtualization technology, you can reduce the number of physical servers or computers, while still maintaining performance levels. Benefits include reduced IT costs through server consolidation, affordable disaster recovery solutions, elastic on-demand virtual infrastructure via cloud software, and user support on any device from anywhere.

VMware Product Details

All VMware perpetual software licenses, products, corresponding support and subscriptions can be found at <http://www.vmware.com/products>.

Including: Data Center Virtualization and Cloud Infrastructure, Networking and Security, Storage and Availability, Hyper-Converged Infrastructure, Virtualization and Cloud Management Platform, Digital Workspace, Desktop and Application Virtualization, Desktop and Application Virtualization Management, Enterprise Mobility Management, Personal Desktop, Applications and Data Platform.

VMware Production and Basic Support and Subscription is offered with the option of 1 to 5 years. You can view the different level of supports at <https://www.vmware.com/support/services/compare>.

Why The Quilt?

The Quilt is a non-profit, national coalition of 36 of our country's most advanced regional research and education networks. Participants in The Quilt provide advanced network services and applications to more than 250 universities and thousands of other educational institutions. Based on The Quilt participants' combined experiences in operations and development of leading-edge technologies, The Quilt aims to influence the national agenda on information technology infrastructure, with particular emphasis on networking for research and education. Through this coalition, The Quilt promotes delivery of networking services at lower cost, higher performance and greater reliability and security.

Additional Quilt Resources

Quilt VMware Program Landing Page:

<http://www.thequilt.net/vmware-convenience-pricing-program/>

2015 Quilt Request for Proposal Page:

<http://www.thequilt.net/programs/vmware-convenience-pricing-program-2/>

THE QUILT



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