

Round 2 - Small Inst

PAIN -

- STAFFING
- FUNDING
- ADMIN SUPPORT
- SMALLER RESEARCH PROG
- INFRASTRUCTURE
- SUSTAINABILITY
- SERVICES
- EXPERTISE

Round 2 - SIC

PAIN POINTS -

STAFFING

SIZE

EXPERIENCE / DIVERSITY

SEED FUNDING FOR PROTOTYPING

FUNDING

FEAR

UNKNOWN RESOURCES

" RESOURCE NEED

COMPETITION

SUSTAINABILITY

FIND THE OPPORTUNITIES

ROUND 3 - SIC

PAIN POINTS -

STAFFING

~~UNUSED~~ RESOURCES
UNDERUTILIZED

FUNDING RESOURCES

TRAINING

KEEPING UP W/TECH

- FUNDING WORKSHOPS