



Academy Leadership

Develop Your Leadership Skills and Philosophy

September 11-12, 2014

The Role of the Leader and the Process of Leadership

Attendees will come away with a better understanding of what leadership is, its importance, and how they can become better leaders. Leadership is based on trust between the leader and the team and this workshop focuses on ways to build trust with your team.

www.academyleadership.com/excellence/agenda.asp

www.thequilt.net/public-event/2014-fall-member-meeting-leadership-workshop

This workshop will consist of four key parts:

- **Your Personal Leader's Compass: A World Class Leadership Tool**
You will learn about the Leader's Compass as a leadership tool and why it is so effective. You will create your own Leader's Compass as part of the course. Includes the book, *The Leader's Compass* by Ed Ruggero and Dennis Haley.
- **Communication, the Most Important Skill for Leaders**
This module will cover a systems approach to communication, the causes of communication problems, how messages become distorted, effective listening and tips for improving communication.
- **Creating a Motivational Climate**
You will better understand why motivation is the key to success. You will learn the leading motivational theories and how to apply them in the workplace. Ultimately, you will be better able to create a motivation climate in your team.
- **Coaching to Develop People**
You will learn the nice characteristics of effective coaches and the five keys to great coaching. You will practice conducting performance counseling applying the guidelines for gaining and delivering productive feedback.



Meet the Instructor: Dr. Donald J. Welch

President and CEO, Merit Network

Donald J. Welch, Ph.D. is the former CIO of West Point and has served as President and CEO of Ann Arbor's Merit Network since 2006. In 2010, he was named the "Grant Thornton/Lawrence Tech Leader and Innovator of the Year" as well as one of Michigan's Top CEOs by Corp! Magazine. Don was honored by the White House as a "Champion of Change" for leading one of the top infrastructure projects in the country. Don is certified by Academy Leadership to deliver their industry leading program and has won awards from Academy Leadership on his quality of instruction.

"You don't just take this program and return to the office, it changes the way you think and see things. The knowledge and tools you pickup from this program will have a positive permanent change in your career and understanding of yourself."

Vasile Negrea

**System Administrator
University of Michigan**

"It has been 6 months since our senior staff attended the Leadership course and we are still talking about the tools."

Sue Korzinek

IT Director

Grand Valley State University

"I would describe this program as an intensive forum for assisting with the examination who you are and what you stand for from the perspective of your business and leadership style."

Paul Blake

Network Coordinator

Allegiance Health

"I've always considered myself a leader but never knew how much I didn't know! It was a great experience for me."

Marybeth Avioli

Director of Web Services

Villanova University