



2020

WINTER  
MEMBER  
MEETING

FEBRUARY 5-6, 2020

THE QUILT



# Dear Prospective Quilt Meeting Sponsor:

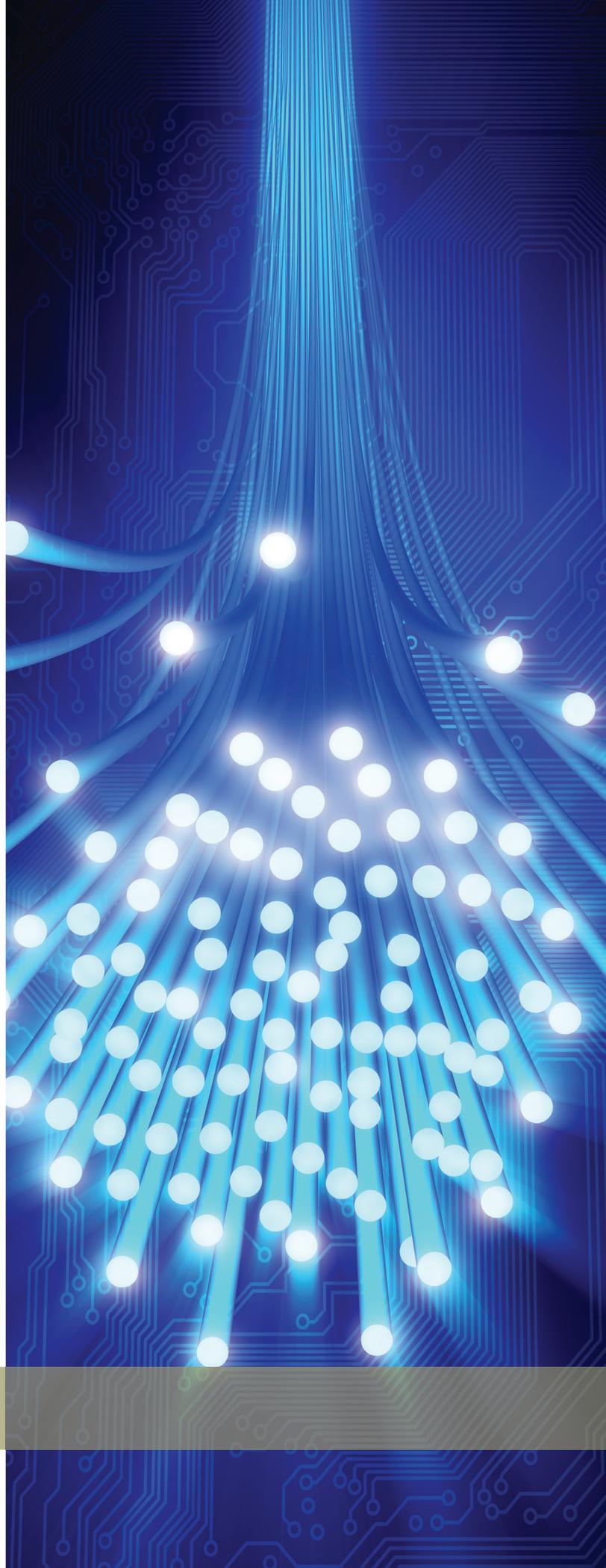
Please take a moment to browse through the benefits of sponsorship available for our Quilt Winter Member Meeting, a gathering of the decision makers and key contacts from the regional research and education networking community. The Quilt represents a distinct group of organizations that serve research and education entities and other community anchor institutions. There is a well-defined track record of success for companies who have created meaningful partnerships with this leading-edge Internet community. Quilt organizations are consistently early adopters and influencers of new technologies, including but not limited to network technologies and ways of implementing them. The Quilt also leads the curve in finding new ways to organize member networks to multi-organizational benefit. Our unsurpassed level of expertise in our user communities has been a resource to our industry partners. As a meeting sponsor, we will ask you to share examples of current partnerships with or expressed interest in your solutions from our Quilt membership.

Please note that sponsorships are sold on a first come, first serve basis until all opportunities are filled. Potential respondents to any open Quilt RFPs at the time of the meeting are not eligible for sponsorship.

I look forward to hearing from you by December 2, 2019 to become a sponsor of our 2020 Winter Member Meeting.

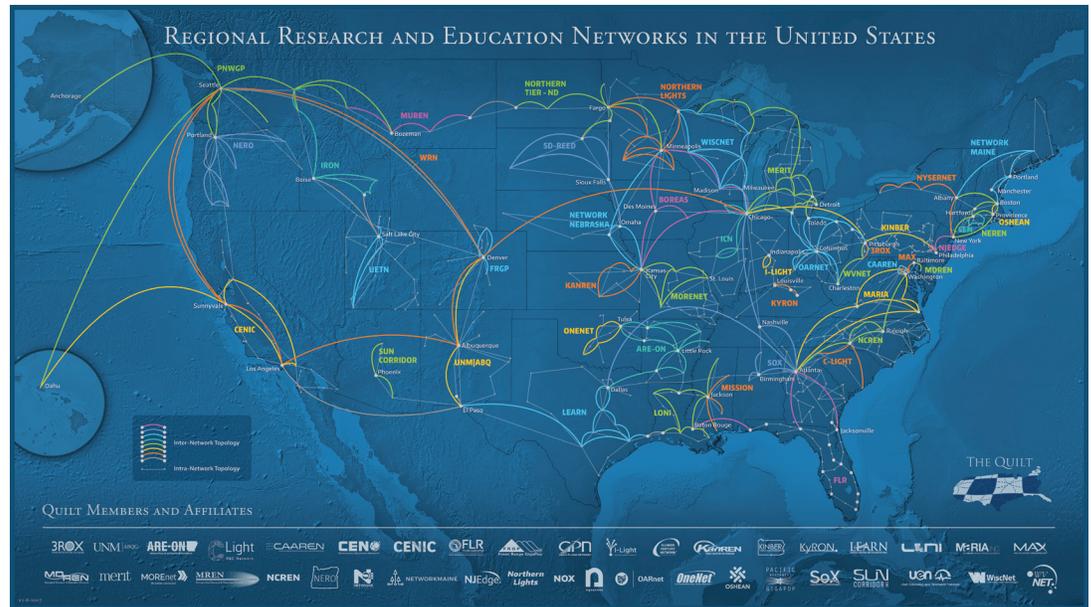
Best Regards,  
Jennifer Griffin  
Program Manager  
303-909-4687  
griffin@thequilt.net

## THE QUILT



# ABOUT THE QUILT

The Quilt is the national coalition of non-profit U.S. regional research and education networks representing 40 networks across the country. Participants in The Quilt provide advanced network services and applications to over 900 universities and tens of thousands of other educational and community anchor institutions. With the goal of promoting consistent, reliable, inter-operable and efficient advanced networking services that extend to the broadest possible community, Quilt members are committed to represent common interests in the development and delivery of advanced cyberinfrastructure that enables innovation through our collective education and research mission.



# ABOUT THE EVENT

The annual event is a three-day conference that brings together Quilt member representatives to share ideas and success stories about building communities of practice and operating next generation networks and technology to support member community missions. There will be one day of pre-meetings for Quilt working groups followed by an evening networking reception. The main program will kick-off the following day which includes a general session from the start of the day through the afternoon break. Then, member organization representatives will move into 3 track sessions. The second day of the meetings will focus on half-day community round table discussions.

# WHO WILL BE HERE

Our Winter Member Meeting typically includes 100+ registrants from across our Quilt member organizations as well as a national R&E networking partners. These registrants include: CEOs, CTOs, CFOs, Vice Presidents, Directors of Networking/Security/Services, and Business Managers.

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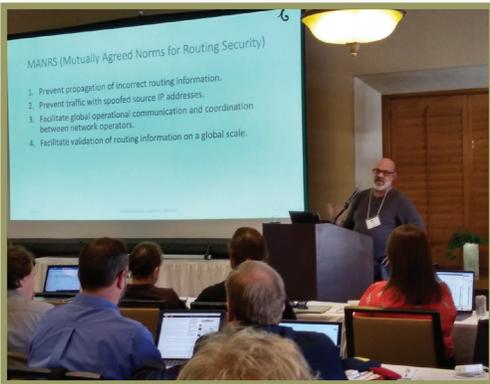
## 2020 WINTER MEETING VENUE

A favorite location, The La Jolla Shores Hotel and La Jolla Beach and Tennis Club have hosted our winter member meeting since 2011. This picturesque Southern California setting is located just down the hill from the University of California, San Diego. It is an ideal setting for sparking new partnerships and facilitating new collaborations. The venue is just 12 miles from the San Diego International Airport. The address of the hotel is 8110 Camino Del Oro, La Jolla, CA 92037.

## EVENT SPONSOR BENEFITS:

**\$2,000 (6)**

- Two registrations to Quilt Winter Member Meeting
- Two invitations to the meeting reception on the evening of Wednesday, February 5th
- Attendance of the morning meeting session on Thursday, February 6th (this includes: breakfast, am break, and lunch)
- Your logo on meeting home page and print display items
- Verbal recognition at the welcome session
- Social media acknowledgement

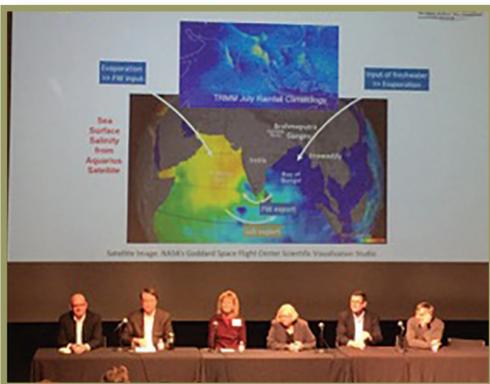


## VALUE-ADDED

## SPONSORSHIP OPPORTUNITIES

*(available to meeting sponsors):*

- Wine, Beer & Hors d'oeuvres Reception - \$5,000 (1)
  - Individual presentation tables during reception
  - Logo on signs by each bar and food table
  - Mention during closing remarks
- Custom Breakfast – (1) - \$3,000
  - Work closely with Quilt staff to design a focused presentation to spark participant engagement
  - You provide the presenter and materials— we'll recruit the attendees
  - Sponsored breakfast included on program webpages and print display at session
- Lanyards - \$1,000 (1)
  - Branded lanyards on every badge



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